DIVERSITY AND DOMINANCE

THE INDIAN OCEAN TRADING WORLD

The most revealing description of ancient trade in the Indian Ocean and of the diversity and economic forces shaping the Indian Ocean trading system, "The Periplus of the Erythraean Sea," a sailing itinerary (periplus in Greek), was composed in the first century C.E. by an unknown Greco-Egyptian merchant. It highlights the diversity of peoples and products from the Red Sea to the Bay of Bengal and illustrates the comparative absence of a dominating political force in the Indian Ocean trading system. Historians believe that the descriptions of market towns were based on first-hand experience. Information on more remote regions was probably hearsay (see Map 7.1).

Of the designated ports on the Erythraean Sea [Indian Ocean], and the market-towns around it, the first is the Egyptian port of Mussel Harbor. To those sailing down from that place, on the right hand . . . there is Berenice. The harbors of both are at the boundary of Egypt. . . .

On the right-hand coast next below Berenice is the country of the Berbers. Along the shore are the Fish-Eaters, living in scattered caves in the narrow valleys. Further inland are the Berbers, and beyond them the Wild-flesh-Eaters and Calf-Eaters, each tribe governed by its chief; and behind them, further inland, in the country towards the west, there lies a city called Meroe.

Below the Calf-Eaters there is a little market-town on the shore... called Ptolemais of the Hunts, from which the hunters started for the interior under the dynasty of the Ptolemies... But the place has no harbor and is reached only by small boats....

Beyond this place, the coast trending toward the south, there is the Market and Cape of Spices, an abrupt promontory, at the very end of the Berber coast toward the east.... A sign of an approaching storm... is that the deep water becomes more turbid and changes its color. When this happens they all run to a large promontory called Tabae, which offers safe shelter....

Beyond Tabae [lies]...another market-town called Opone... [l]n it the greatest quantity of cinnamon is produced...and slaves of the better sort, which are brought to Egypt in increasing numbers....

[Ships also come] from the places across this sea, from ... Barygaza, bringing to these ... market-towns the products of their own places; wheat, rice, clarified butter, sesame oil, cotton cloth ... and honey from the reed called sacchari [sugar cane]. Some make the voyage especially to these market-towns, and others exchange their cargoes while sailing along the coast. This country is not subject to a King, but each market-town is ruled by its separate chief.

Beyond Opone, the shore trending more toward the south...this coast [the Somali region of Azania, or East Africa] is destitute of harbors...until the Pyralax islands [Zanzibar]....[A] little to the south of south-west... is the island Menuthias [Madagascar], about three hundred stadia from the mainland, low and wooded, in which there are rivers and many kinds of birds and the mountain-tortoise. There are no wild beasts except the crocodiles; but there they do not attack men. In this place there are sewed boats, and canoes hollowed from single logs....

Two days' sail beyond, there lies the very last market-town of the continent of Azania, which is called Rhapta [Dar es-Salaam]; which has its name from the sewed boats (*rhapton ploiarion*)...; in which there is ivory in great quantity, and tortoise-shell. Along this coast live men of piratical habits, very great in stature, and under separate chiefs for each place. [One] chief governs it under some ancient right that subjects it to the sovereignty of the state that is become first in Arabia. And the people of Muza [Mocha in Yemen] now hold it under his authority, and send thither many large ships; using Arab captains and agents, who are familiar with the natives and intermarry with them, and who know the whole coast and understand the language.

There are imported into these markets the lances made at Muza especially for this trade, and hatchets and daggers and awls, and various kinds of glass; and at some places a little wine, and wheat, not for trade, but to serve for getting the good-will of the savages. There are exported from these places a great quantity of ivory . . . and rhinoceros-horn. . . .

And these markets of Azania are the very last of the continent that stretches down on the right hand from Berenice; for beyond these places the unexplored ocean curves around toward the west, and running along by the regions to the

south of Aethiopia and Libya and Africa, it mingles with the western sea. . . .

Beyond the harbor of Moscha [Musqat in Oman]...a mountain range runs along the shore; at the end of which, in a row, lie seven islands.... Beyond these there is a barbarous region which is no longer of the same Kingdom, but now belongs to Persia. Sailing along this coast well out at sea... there meets you an island called Sarapis.... It is about two hundred stadia wide and six hundred long, inhabited by three settlements of Fish-Eaters, a villainous lot, who use the Arabian language and wear girdles of palm-leaves....

[T]here follows not far beyond, the mouth of the Persian Gulf, where there is much diving for the pearl-mussel.... At the upper end of this Gulf there is a market-town designated by law called Apologus, situated near... the River Euphrates.

Sailing [southeast] through the mouth of the Gulf, after a six-days' course there is another market-town of Persia called Ommana [L]arge vessels are regularly sent from Barygaza, loaded with copper and sandalwood and timbers of teakwood and logs of blackwood and ebony. . . .

Beyond this region . . . there follows the coast district of Scythia, which lies above toward the north; the whole marshy; from which flows down the river Sinthus [Indus], the greatest of all the rivers that flow into the Erythraean Sea, bringing down an enormous volume of water. . . . This river has seven mouths, very shallow and marshy, so that they are not navigable, except the one in the middle; at which by the shore, is the market-town, Barbaricum. . . . [I]nland behind it is the metropolis of Scythia . . . it is subject to Parthian princes who are constantly driving each other out.

Now the whole country of India has very many rivers, and very great ebb and flow of the tides. . . . But about Barygaza [Broach] it is much greater, so that the bottom is suddenly seen, and now parts of the dry land are sea, and now it is dry where ships were sailing just before; and the rivers, under the inrush of the flood tide, when the whole force of the sea is directed against them, are driven upwards more strongly against their natural current. . . .

The country inland from Barygaza is inhabited by numerous tribes. . . . Above these is the very warlike nation of the Bactrians, who are under their own king. And Alexander, setting out from these parts, penetrated to the Ganges. . . . [T] o the present day ancient drachmae are current in Barygaza, coming from this country, bearing inscriptions in Greek letters, and the devices of those who reigned after Alexander. . . .

Inland from this place and to the east, is the city called Ozene [Ujjain]....[F]rom this place are brought down all things needed for the welfare of the country about Barygaza, and many things for our trade: agate and carnelian, Indian muslins....

There are imported into this market-town, wine, Italian preferred, also Laodicean and Arabian; copper, tin, and lead; coral and topaz; thin clothing and inferior sorts of all kinds... gold and silver coin, on which there is a profit when

exchanged for the money of the country. . . . And for the King there are brought into those places very costly vessels of silver, singing boys, beautiful maidens for the harem, fine wines, thin clothing of the finest weaves, and the choicest ointments. There are exported from these places [spices], ivory, agate and carnelian . . . cotton cloth of all kinds, silk cloth. . . .

Beyond Barygaza the adjoining coast extends in a straight line from north to south.... The inland country back from the coast toward the east comprises many desert regions and great mountains; and all kinds of wild beasts—leopards, tigers, elephants, enormous serpents, hyenas, and baboons of many sorts; and many populous nations, as far as the Ganges....

This whole voyage as above described... they used to make in small vessels, sailing close around the shores of the gulfs; and Hippalus was the pilot who by observing the location of the ports and the conditions of the sea, first discovered how to lay his course straight across the ocean....

About the following region, the course trending toward the east, lying out at sea toward the west is the island Palaesimundu, called by the ancients Taprobane [Sri Lanka].... It produces pearls, transparent stones, muslins, and tortoiseshell....

Beyond this, the course trending toward the north, there are many barbarous tribes, among whom are the Cirrhadae, a race of men with flattened noses, very savage; another tribe, the Bargysi; and the Horse-faces and the Long-faces, who are said to be cannibals.

After these, the course turns toward the east again, and sailing with the ocean to the right and the shore remaining beyond to the left, Ganges comes into view. . . . And just opposite this river there is an island in the ocean, the last part of the inhabited world toward the east, under the rising sun itself; it is called Chryse; and it has the best tortoise-shell of all the places on the Erythraean Sea.

After this region under the very north, the sea outside ending in a land called This, there is a very great inland city called Thinae, from which raw silk and silk yarn and silk cloth are brought on foot.... But the land of This is not easy of access; few men come from there, and seldom.

QUESTIONS FOR ANALYSIS

- 1. Of what importance were political organization and ethnicity to a traveling merchant?
- 2. How might a manual like this have been used?
- 3. To what extent can the observations of a Greco-Egyptian merchant be taken as evidence for understanding how merchants from other lands saw the trade in the Indian Ocean?

Source: Excerpts from W. H. Schoff (tr. & ed.), The Periplus of the Erythraean Sea: Travel and Trade in the Indian Ocean by a Merchant of the First Century (London, Bombay & Calcutta, 1912)